

# PAKISTAN AGRICULTURAL MACHINERY SECTOR



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TRADE DEVELOPMENT AUTHORITY  
OF PAKISTAN





# TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, contacts and information

exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.





## INTRODUCTION

The agricultural machinery sector has been divided into, namely tractors, and agriculture equipment Implements. Tractors are made available locally by setting up tractor assembly plants in different parts of Pakistan.

The Made in Pakistan tractors are heavily exported to various countries of the world including **Afghanistan, Botswana, Kenya, Zambia, Zimbabwe, Tanzania, South Africa, Uganda, and Ghana**, etc.

Being an agriculture market, Pakistan boosts a wide range of opportunities for exporting top quality reliable, and durable tractor farming machinery in both domestic and foreign countries.

## TESTING/ CERTIFICATES



ISO/TC 23      ISO 18497:2018  
 ISO 9001:2015      TUVSUD

Major Tractor assemblers-manufacturers:  
 Millat Tractors Ltd.  
 (Massey Ferguson tractors); Al-Ghazi Tractors Ltd. (Fiat tractors); Allied Tractors Ltd.  
 (Ford tractors); Fecto Belarus Ltd.  
 (Belarus tractors); Associated Agencies Ltd.

Production grew 19.6 percent to 63,054 tractor units in 2019 as compared to 54,992 units in 2018.

The manufacturing capability of agricultural implement firms is limited. Major agriculture equipment are made such as scrapers, disc plows, disc harrows, tine cultivators, subsoilers and tool bars, sprayers, seed drills and planters for land preparation, tillage, etc





## PRODUCTION AREA

THE AGRICULTURAL MACHINERY INDUSTRY CLUSTER IS LOCATED IN LAHORE, KARACHI, AND FAISALABAD DIVISIONS.

## LIST OF HS CODES

HS Code	Description
8432	Agricultural, horticultural or forestry machinery for soil preparation or cultivation
8433	Harvesting or threshing machinery, incl. straw or fodder balers; grass or hay mowers; machines for cleaning, sorting or grading eggs, fruit or other agricultural produce; parts thereof
8434	Milking machines and dairy machinery
8436	Agricultural, horticultural, forestry, poultry-keeping or bee-keeping machinery
8437	Machines for cleaning, sorting or grading seed, grain or dried leguminous vegetables; machinery used in the milling industry or for the working of cereals or dried leguminous vegetables
8701	Tractors

## LIST OF TOP IMPORTERS FOR TRACTORS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021	Value in 2022
World	56,032,095	53,511,102	43,588,128	60,580,543	69,025,324
United States of America	12,510,796	13,455,609	9,924,887	13,101,404	18,813,699
Canada	4,460,104	4,019,709	2,408,778	3,629,751	4,765,910
France	3,612,805	3,865,239	2,874,941	4,155,749	4,505,273
Germany	3,249,761	3,042,421	2,511,852	2,910,471	3,228,155
United Kingdom	1,524,377	1,622,390	1,830,731	1,979,367	2,855,666
Italy	1,693,267	1,823,888	1,844,115	2,548,078	2,708,694
Belgium	1,425,682	1,436,859	990,814	1,419,245	1,671,694
Spain	1,490,421	1,410,559	1,126,964	1,437,287	1,508,967
Netherlands	1,266,726	1,137,189	957,989	1,178,497	1,450,329
Australia	990,134	849,097	868,997	1,268,588	1,427,239

Sources: ITC Trade Map

UNIT VALUE: US\$ THOUSAND

## LIST OF TOP IMPORTERS OF AGRICULTURAL IMPLEMENTS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021	Value in 2022
World	42,099,429	40,690,036	40,472,228	50,410,681	54,355,940
United States of America	4,388,759	4,549,383	4,832,021	6,212,680	8,007,658
Germany	3,348,001	3,164,011	3,232,540	3,932,710	4,199,048
France	2,923,308	2,997,096	3,099,003	3,666,349	3,908,124
Canada	2,680,236	2,423,102	2,176,594	2,912,295	3,544,659
Australia	1,009,298	964,292	1,074,448	1,622,886	1,988,061
Belgium	1,331,672	1,322,564	1,228,844	1,744,719	1,811,647
United Kingdom	1,527,043	1,507,983	1,360,662	1,565,915	1,728,827
Russian Federation	1,744,464	1,687,859	1,663,790	2,242,317	1,628,335
Poland	1,036,938	910,668	999,862	1,474,343	1,575,407
Netherlands	1,347,774	1,266,695	1,316,244	1,664,074	1,559,127

Sources: ITC Trade Map

UNIT VALUE: US\$ THOUSAND

## TOP DESTINATIONS FOR PAKISTAN'S TRACTORS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021	Value in 2022
World	14,636	26,757	33,997	47,758	35,644
Afghanistan	761	3,063	7,596	6,246	6,379
Nigeria	2,377	3,432	1,479	2,775	4,233
Tanzania, United Republic of	1,464	1,057	865	2,680	3,353
Botswana	2,922	3,937	4,896	4,598	3,214
United Arab Emirates	596	725	1,807	2,921	2,962
Kenya	2,056	2,719	3,991	3,509	2,510
Ghana	710	717	670	1,735	1,305
South Africa	785	720	1,986	3,386	1,258
Zimbabwe	106	220	51	1,874	876
Somalia	266	121	937	564	848

Sources: ITC Trade Map

UNIT VALUE: US\$ THOUSAND



## TOP DESTINATIONS FOR PAKISTAN'S AGRICULTURAL IMPLEMENTS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021	Value in 2022
World	3,093	3,720	4,026	6,452	7,572
Botswana	314	213	440	837	942
Nigeria	783	821	136	550	927
Angola	0	357	158	838	684
United Arab Emirates	61	120	181	93	633
Tanzania, United Republic of	79	104	174	508	596
China	30	0	0		429
Malaysia	286	230	366	167	374
Kenya	169	195	244	193	323
Afghanistan	192	296	777	1,378	320
Zimbabwe	37	140	35	188	320

Sources: ITC Trade Map

UNIT VALUE: US\$ THOUSAND



# PAKISTAN'S TOP 10 EXPORTERS OF AGRICULTURAL MACHINERY

## MILLAT TRACTORS LTD

Sheikhupura - Faisalabad Rd,  
Shahdara Town, Lahore

+92-42-37929738(GM)

0301-4321121

muhammad.kashif@millat.com.pk

## FARMAC INTERNATION

Alaudin Road, Lahore,  
Pakistan, 54810

0333-4372771

0332-4442251

## SPEED LINK

7-A QUEENS ROAD LAHORE

92-42-36309216

speedbirdpso@yahoo.com

## AKEEL BHULLAH ENTERPRISES

Gulshan-e-Tahir Town Muridke

+92-42-37004414

## MURSHID FARM INDUSTRIES

681-EII WAPDA TOWN LAHORE

+92-42-37911609

+92-321 4291171

info@mfpk.com

Mfipkl@gmail.com

## ADYAN ENTERPRISES

Office # 32, 2nd floor,  
Al-hafiz center,  
Adamjee dawood road,  
Jodia bazar, Karachi,  
Karachi south saddar town

+92-333-2016707

atif1705@hotmail.com

## MODERN AGRI DEV FARM INDUSTRY

8-km Sheikhupura Road,  
Shahdara Town, Lahore, Punjab 54000

+92-42-37925318

✉ ehsan\_bhullah@yahoo.com

## MEZAN PAK INDUSTRIES.

## AGRICOLE ENTERPRISES

Opp Millat tractors Ltd  
9-km Sheikhupura Road

92-42-37923148

Cell: 92-300 7222202

## DAIRY ENGINEERING INTERNATIONAL

Near Bajwa Chowk Mian Colony No 2  
Begum Kot Shahdra

300 8420884

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