



TRADE DEVELOPMENT AUTHORITY
OF PAKISTAN





Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information

exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.





#### PRODUCT PROFILE

There are a wide range of safety equipments in Pakistan like industrial safety equipments, safety equipments related to Medical Industry and safety appliances in fire protection industry and Pakistan is a major importer of Fire & Safety Products, Crossing the import by **1 Billion US Dollars**. The demand is growing further. The Government along with private sectors has an aim to bring in latest technologies in Pakistan to ensure the safety of the Country. The import of these products will thus continue to **increase** in future.

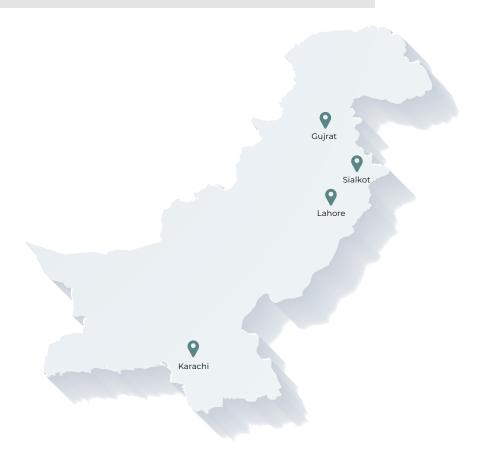
#### **HS CODES OF SAFETY PRODUCTS**

Code	Product label
8530	Electrical signaling, safety or traffic control equipment for railways, tramways, roads, inland waterways, parking facilities, port installations or airfields (excluding mechanical or electromechanical equipment of heading 8608); parts thereof
852580	Television cameras, digital cameras and video camera recorders
8531	Electric sound or visual signaling apparatus, e.g. bells, sirens, indicator panels, burglar or fire alarms (excluding those for cycles, motor vehicles and traffic signaling); parts thereof
9020	Breathing appliances and gas masks (excluding protective masks having neither mechanical parts nor replaceable filters, and artificial respiration or other therapeutic respiration apparatus)
9020	Preparations and charges for fire-extinguishers; charged fire-extinguishing grenades (excluding full or empty fire-extinguishing devices, whether or not portable, unmixed chemically undefined products with fire-extinguishing properties in other forms)



## PRODUCTION AREAS WITH MAP

IN PAKISTAN, CLUSTERS OF INDUSTRIAL SAFETY EQUIPMENT ARE PRESENT IN FOLLOWING CITIES:



## VARIETIES OF SAFETY EQUIPMENT IN PAKISTAN







Fire Sprinkler System



Protective Clothing



Walk Through Gates

### **TESTING AND CERTIFICATION AGENCIES**



















### **PACKAGING & STORAGE**









# LIST OF SUPPLYING MARKETS FOR A PRODUCT GROUP IMPORTED BY PAKISTAN PRODUCT GROUP: SAFETY EQUIPMENT (ALL TYPES)

**UNIT: US DOLLAR THOUSAND** 

Exporters	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	505,157	440,837	407,003	336,470	442,212
China	283,855	245,446	219,456	188,241	229,752
Malaysia	9,455	12,576	12,253	16,261	33,136
United States of America	39,703	32,750	33,610	23,022	31,764
Germany	35,105	31,269	27,724	16,554	20,010
Japan	15,065	17,404	19,705	13,042	16,483
Thailand	4,199	5,473	6,516	3,224	12,728
Italy	12,380	10,284	12,869	11,591	11,083
Viet Nam	3,418	3,627	4,259	4,953	8,860
United Arab Emirates	6,845	5,556	4,808	4,338	8,812
United Kingdom	13,354	10,546	13,182	9,474	8,756
Spain	2,103	1,990	2,183	983	6,070
European Union Nes	8,955	4,187	4,412	3,309	5,403
Korea, Republic of	4,178	1,856	5,468	1,893	5,062
France	5,865	4,646	4,237	2,416	4,322
Singapore	6,467	4,291	2,833	3,973	4,297
Turkey	3,696	7,682	4,740	4,892	4,222
Sri Lanka	1,926	1,422	1,891	1,706	2,790
Switzerland	6,808	5,050	2,814	1,590	2,622
Mexico	2,357	4,137	1,588	2,677	2,385
Canada	1,453	1,518	1,739	1,112	2,203

Sources: ITC calculations based

# LIST OF IMPORTING MARKETS FOR A PRODUCT GROUP EXPORTED BY PAKISTAN PRODUCT GROUP: SAFETY EQUIPMENT (ALL TYPES)

**UNIT: US DOLLAR THOUSAND** 

Importers	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	1,035,793	1,061,306	1,158,317	1,119,485	1,338,524
United States of America	218,600	232,931	287,110	272,469	353,503
Germany	171,404	173,745	173,400	189,468	209,712
United Kingdom	85,039	88,675	91,937	82,560	97,800
Netherlands	48,720	49,540	52,922	56,922	67,757
France	50,930	52,543	46,393	40,954	48,462
Canada	27,470	31,540	36,507	38,855	42,380
Russian Federation	17,721	20,527	22,596	20,116	38,225
Belgium	25,615	24,437	30,653	29,725	37,288
Italy	28,312	26,143	28,576	28,921	32,725
United Arab Emirates	23,883	24,968	23,553	24,201	31,139
Poland	13,294	19,283	25,110	26,991	31,134
Spain	47,386	28,825	32,227	30,181	29,946
Australia	21,532	19,650	19,002	21,670	27,145
Sweden	16,492	20,173	20,134	21,606	25,463
China	18,226	24,608	24,433	24,903	23,279
Japan	18,182	18,646	21,465	17,239	18,833
Brazil	11,774	12,612	16,260	10,872	17,311
Denmark	11,729	11,891	11,591	13,101	14,706
South Africa	15,334	13,331	13,725	11,125	11,171
Saudi Arabia	9,483	8,256	8,270	8,230	11,088

Sources: ITC calculations based

#### M/S. RASHEED AHMED & SONS

Plot # 433, Sector 7/A, Korangi **Industrial Area, Behind National** Refinery, Karachi.

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M/s. Danish Trading Corporation, 110-A, Malik Colony Saddar Bazzar, Sialkot Cantt.

(+92)52-3242461-62 info@danishco.com

#### M/s. Nizam Sons (Pvt) Ltd.

Harrar, Wazirabad Road, Sialkot

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#### M/s. Hundal Group.

Noul More, Wazirabad Road. Sialkot.

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#### M/s. Vital (Pvt) Ltd.

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#### M/s. Fine Grip Import Export

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#### M/s. Sunny Industries (Pvt) Ltd

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#### M/s. F.S.Candino Industries,

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#### TOP EXPORTER COMPANIES OF SAFETY EQUIPMENTS IN PAKISTAN

#### M/S. SAFETY CARE

1/885-A, Pak Pura, Jail Road, Near PSO Petrol Pump Sialkot.

#### M/S. SWISSPO SPORTS (MFG) CO (PVT) LTD,

110-A, Malik Colony Saddar Bazzar, Sialkot Cantt.

#### M/S. PRO SAFETY GEAR

Fateh Garh Road, Haji Pura Sialkot.

#### M/S. AMBASSADOR SPORTS.

Mujahid Road, Sialkot

#### M/S. LEATHER ENGINEER CO.

Mohallah Machine Wala, Chitti Sheikhan Sialkot.

# M/S. JMS TRADEWELL INTERNATIONAL (PVT) LTD

Plot # 433, Sector 7/A, Korangi Industrial Area, Behind National Refinery, Karachi.

#### M/S. SAFETY SKILLS

Building No. 246-S, Model Town, Ugoki, Sialkot.

#### M/S. HISTRO LEATHER CO.

Bonkan Street, Pakkah Garah, Sialkot.

#### M/S. VIPA INDUSTRIES

40-A, Model Town, Ugoki Sialkot

# M/S. KUMAIL ENTERPRISES (PVT) LTD

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