

# PAKISTAN AUTO PARTS



**TRADE DEVELOPMENT AUTHORITY  
OF PAKISTAN**





## TDAP INTRODUCTION

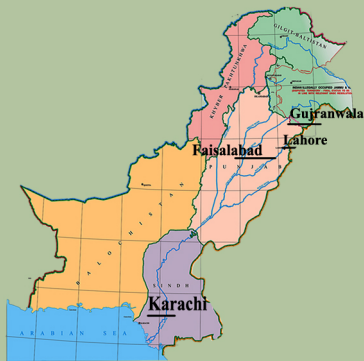
Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets. TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade. TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade. To achieve its objectives, TDAP organizes as well as participates in local and international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platform. This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.



# PRODUCT PROFILE

Pakistan produced its first vehicle in 1953, at the National Motors Limited, established in Karachi. Pakistan is one of the 36 Automobile Manufacturing Countries in the world. Total strength of Auto-part Manufacturers (APM) is roughly 2800 units in Pakistan. Majority of the sector is in the unorganized sector and 400-500 are in the organized sector. There are more than **10 million four wheeled** vehicles on the roads of Pakistan. 25 million two wheelers (motorcycles). The industry was highly regulated until the early 1990s, after deregulation major Japanese manufacturers entered in the market thereby creating some **internal** competition in this sector. The local auto parts manufacturing industry flourished under the deletion programs but critical components (of engine and transmission assemblies) are still being imported by foreign OEMs.

## PRODUCTION AREAS WITH MAP:



## LOCAL CONSUMPTION:

Value of Locally Produced  
Auto Parts in Pakistan  
\$ 3 Billion

Source: PAAPAM

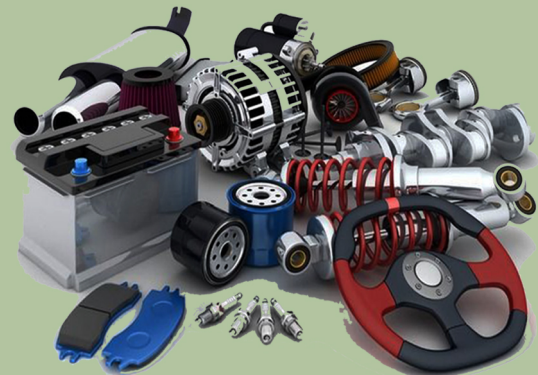
Between 2014 and 2018, much of which has been fueled by the Automotive Development Policy introduced in 2016.

There are two segments in the auto parts sector: Sales to OEM's for the assembly of new cars, and the aftermarket. The OEM's provide a blueprint that is manufactured to exact specifications required by the local firms. There are several instances of technical collaboration of local parts manufacturers with foreign firms. There is immense potential to invest in spare parts for the automotive industry to serve the growing Production need of locally assembled automobiles.

The country's total investment in the auto sector is above Rs 150 Billion. It provides direct employment to 200,000 people and around 1.2 million indirectly. The aftermarket of Pakistan is estimated to be worth US\$ 3.5 billion.

The Auto sector now contributes Rs 92 billion as direct tax in the national exchequer.

**HS Codes:** 4011, 4013, 8483, 8507, 8708

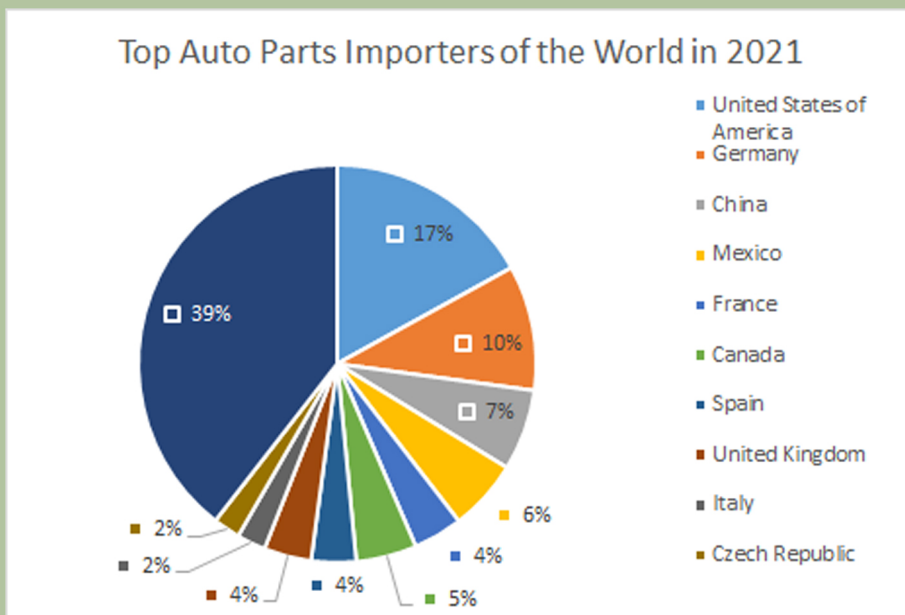


# TOP IMPORTING COUNTRIES OF THE WORLD

Value in US\$ 000

List of Top 20 Importers of Auto Parts						
Sr No.	Importers	Imported value in 2017	Imported value in 2018	Imported value in 2019	Imported value in 2020	Imported value in 2021
	<b>WORLD</b>	568,594,870	620,638,229	601,992,924	536,574,730	651,344,434
1	UNITED STATES OF AMERICA	96,510,669	104,105,998	102,671,804	91,699,921	116,589,257
2	GERMANY	57,879,299	62,076,020	57,582,492	53,191,007	63,619,098
3	CHINA	37,480,050	41,243,987	36,300,755	36,368,369	39,612,736
4	MEXICO	32,903,822	35,290,716	35,020,931	28,766,886	35,577,523
5	FRANCE	22,792,242	26,148,156	24,973,497	20,258,709	25,429,286
6	CANADA	28,053,056	27,877,573	27,284,001	20,572,184	21,676,758
7	SPAIN	20,725,724	21,480,244	20,339,642	18,339,945	21,227,382
8	UNITED KINGDOM	21,951,049	23,737,992	22,377,497	17,113,122	19,111,641
9	ITALY	13,301,746	14,295,514	13,283,242	11,902,253	15,573,234
10	CZECH REPUBLIC	12,519,646	13,684,946	13,569,429	12,619,742	15,157,467
11	OTHERS	224,441,573	250,446,076	248,588,467	225,742,592	277,770,052

Source: Trade Map



# EXPORT FIGURES (5 YEARS)

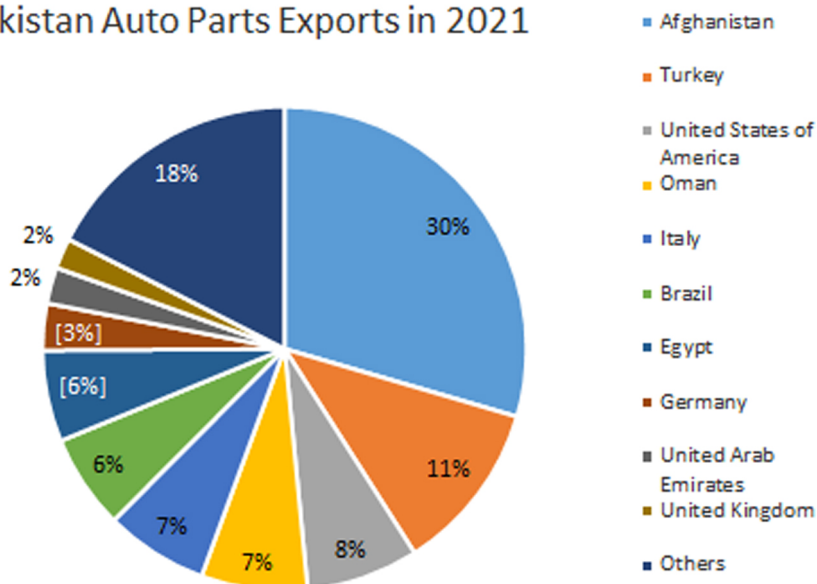
## Pakistan Exports

Value in US\$ 000

Sr No.	Importers	Imported value in 2017	Imported value in 2018	Imported value in 2019	Imported value in 2020	Imported value in 2021
	WORLD	47,662	54,317	62,870	61,881	82,645
1	AFGHANISTAN	22,175	21,742	24,383	24,599	24,399
2	TURKEY	3,317	2,587	2,747	4,370	9,462
3	UNITED STATES OF AMERICA	3,434	3,750	4,034	2,799	6,201
4	OMAN	184	791	3,397	4,491	5,860
5	ITALY	2,826	4,172	3,252	2,994	5,698
6	BRAZIL	700	1,846	1,598	1,701	5,227
7	EGYPT	1,120	1,391	1,660	2,598	5,052
8	GERMANY	654	667	980	1,076	2,578
9	UNITED ARAB EMIRATES	2,025	2,713	3,418	3,828	1,999
10	UNITED KINGDOM	1,848	2,715	1,372	1,057	1,679
11	OTHERS	9,384	11,937	16,027	12,371	14,482

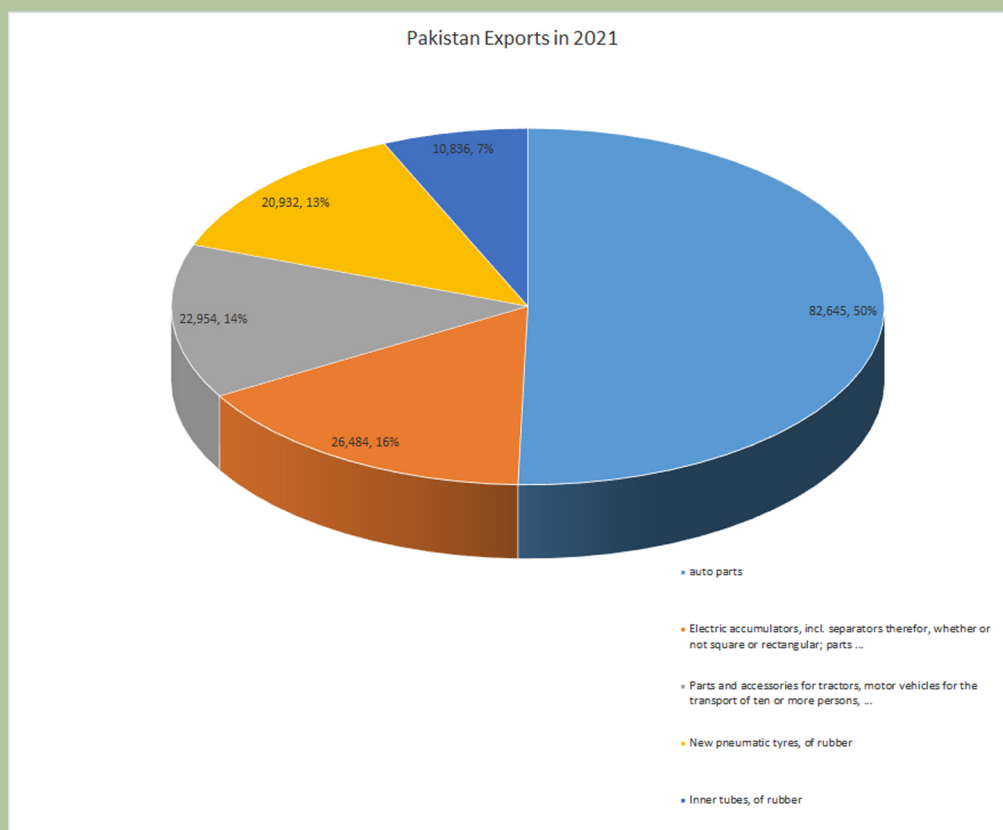
Source: ITC

### Pakistan Auto Parts Exports in 2021



Code	Product label	Exported value in 2017	Exported value in 2018	Exported value in 2019	Exported value in 2020	Exported value in 2021
'TOTAL	All products	21,911,598	23,778,621	23,818,817	22,245,688	28,880,006
	auto parts report	47,662	54,317	62,870	61,881	82,645
'8507	Electric accumulators, incl. separators therefor, whether or not square or rectangular; parts ...	17,096	19,646	26,710	25,744	26,484
'8708	Parts and accessories for tractors, motor vehicles for the transport of ten or more persons, ...	15,503	18,528	17,074	14,361	22,954
'4011	New pneumatic tyres, of rubber	8,635	7,463	9,756	13,057	20,932
'4013	Inner tubes, of rubber	4,600	6,659	7,346	6,864	10,836
'8483	Transmission shafts, incl. camshafts and crankshafts, and cranks, bearing housings and plain ...	1,828	2,021	1,984	1,855	1,439

Source: Trade Map

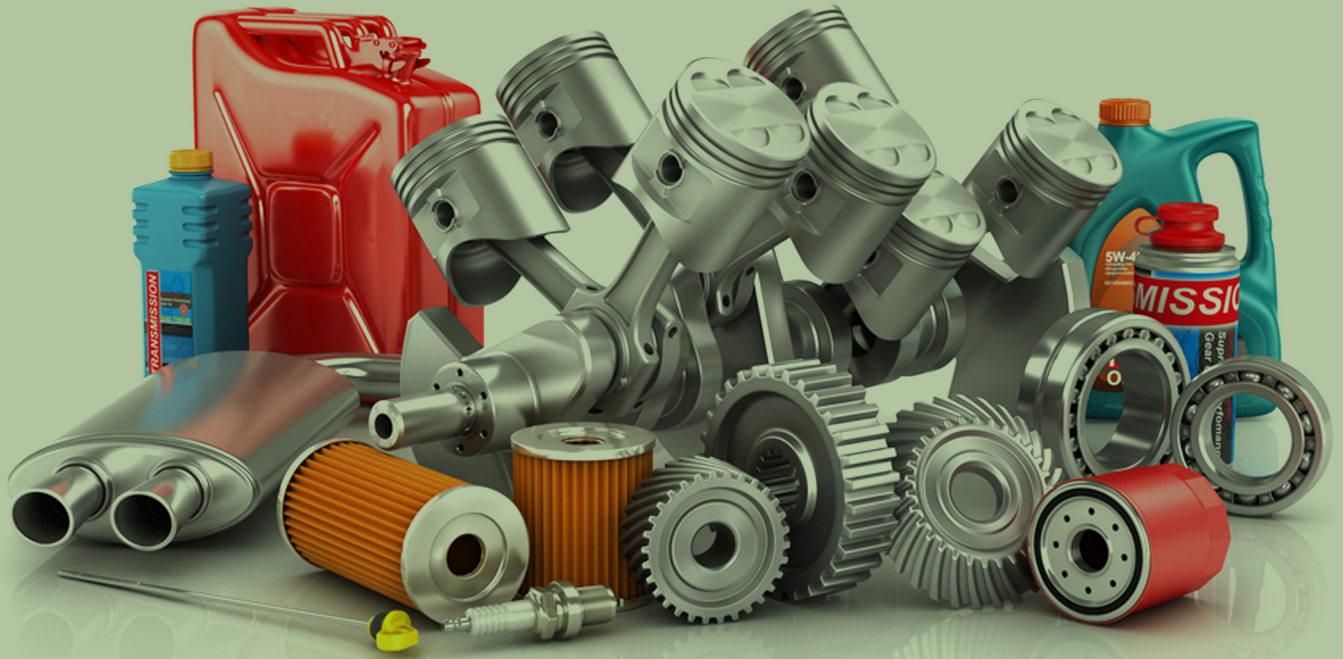


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1	Pakistan Accumulators (Pvt.) Ltd. House no. 2 St 63 Sector F-8/4 Islamabad.	Muhammad Haroon Mahmood (Chief Executive) 9251 111-220-022 Ext 229 Mr. Usman Qureshi, Export Manager CELL:+ 92 321 512 5117 usman.qureshi@volta.com.pk
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5	Darson Industries (Pvt.) Ltd. Darson Road, Gujranwala Rd, Wazirabad, Gujranwala, Punjab 52000	Sheraz Ahmad General Manager Marketing & Sales Tel No: 92-55-6603616 Cell No: 92-3008644743 Fax No: 92-55-6600035 s_ahmad@darson-industries.com
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7	Akeel Bhullah Enterprises Pakistan, Punjab, Muridke, Gulshan-E-Tahir, Bhullah Road	Mr. Akeel Owner 0300-4162534 bhullah3005@gmail.com
8	Service Industries Ltd. Servis House, 2 Main Gulberg, Lahore 54662, Pakistan.	Ch. Ahmad Jawed Chairman 92 42 3575 1990-6 Mirza Farukh Baig GM Export Cell No. 0300-8285052, farrukh.baig@servis.com, sil@servis.com

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12	MGA Industries (Pvt.) Ltd. Qaid-e- Azam Industrial Estates, Kot Lakhpat, Lahore.	Mr. Tahir Malik Director 0300-8485732 tahir@mgaautos.com
13	Kor Tech Auto Industries (Pvt.) Ltd..16-KM, Multan Road, Shahpur Kanjran, Lahore Punjab, Pakistan	Mr. Usman Aslam Malik CEO Cell: 0300-8442688 ceo@kortechradiator.com
14	Thermosole Industries (Pvt.) Ltd.D.140 Main Quaid e Azam Industrial Estate, Kot Lakhpat, Lahore	Mr. Nabeel Hashmi (CEO) Agha Zeeshan Khan Head Export Department LL: 042-35118512 Cell: 0333-441144, sales@thermosole.com
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