PAKISTAN AGRICULTURAL MACHINERY SECTOR

TRADE DEVELOPMENT AUTHORITY OF PAKISTAN

TDAP INTRODUCTION

Trade Development Authority of Pakistan is the premier trade promotion organization mandated to develop and promote products and services of the country in international markets.

TDAP implements policies and directives of Federal Government and its Board of Directors for enhancing, promoting and facilitating trade.

TDAP supports and facilitates businesses through latest information and capacity building initiatives to enhance and improve their leverage in international trade.

To achieve its objectives, TDAP organizes as well as participates in local & international trade fairs, country specific exhibitions, trade delegations, conducts seminars and organizes contacts and information exchange events both physically as well on digital platforms.

This publication is part of the efforts of TDAP to share details and showcase Pakistan's products and services in international markets.

INTRODUCTION

The agricultural machinery sector has been divided into, namely tractors, and agriculture equipment Implements. Tractors are made available locally by setting up tractor assembly plants in different parts of Pakistan.

The Made in Pakistan tractors are heavily exported to various countries of the world including **Afghanistan, Botswana, Kenya, Zambia, Zimbabwe, Tanzania, South Africa, Uganda, and Ghana,** etc.

Being an agriculture market, Pakistan boosts a wide range of opportunities for exporting top quality reliable, and durable tractor farming machinery in both domestic and foreign countries.

TESTING/ CERTIFICATES

ISO/TC 23 ISO 18497:2018

Major Tractor assemblers-manufacturers:
Millat Tractors Ltd.
(Massey Ferguson tractors); Al-Ghazi Tractors Ltd.
(Fiat tractors); Allied Tractors Ltd.
(Ford tractors); Fecto Belarus Ltd.
(Belarus tractors); Associated Agencies Ltd.

Production grew **19.6 percent** to 63,054 tractor units in 2019 as compared to 54,992 units in 2018.

The manufacturing capability of agricultural implement firms is limited. Major agriculture equipment are made such as scrapers, disc plows, disc harrows, tine cultivators, subsoilers and tool bars, sprayers, seed drills and planters for land preparation, tillage, etc

PRODUCTION AREA

THE AGRICULTURAL MACHINERY INDUSTRY CLUSTER IS LOCATED IN LAHORE, KARACHI, AND FAISALABAD DIVISIONS.

LIST OF TOP IMPORTERS FOR TRACTORS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	56.00	53.35	43.07	59.53
United States	12.50	13.45	9.91	13.08
France	4.46	4.01	2.87	4.16
Canada	3.61	3.85	2.41	3.63
Poland	3.24	3.04	1.63	2.92
Germany	1.69	1.77	2.48	2.86
Italy	2.41	1.69	1.82	2.51
United Kingdom	1.52	1.62	1.83	2.0

Sources: ITC calculations based

UNIT VALUE: US$ BILLION

LIST OF TOP IMPORTERS FOR AGRICULTURAL IMPLEMENTS

Product	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	206.48	202.69	199.02	234.80
United States of America	43.89	45.49	48.32	62.41
Germany	33.48	31.64	32.33	38.29
France	29.23	29.97	30.99	36.67
Canada	26.80	24.23	21.77	29.14
Russian Federation	17.44	16.88	16.64	22.42
United Kingdom	15.27	15.08	13.90	17.41
Belgium	13.08	13.09	12.13	17.27

Sources: ITC calculations based

UNIT VALUE: US$ BILLION

TOP DESTINATIONS OF PAKISTAN'S TRACTORS

Product	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	17.30	14.64	26.76	33.98	47.76
Angola	0.02	0.00	0.15	1.97	8.62
Afghanistan	1.70	0.76	3.06	7.59	6.25
Botswana	3.27	2.92	3.94	4.89	4.59
Kenya	1.32	2.06	2.72	3.99	3.51
South Africa	0.80	0.79	0.72	1.99	3.39
United Arab Emirates	1.08	0.60	0.73	1.81	2.92
Nigeria	3.01	2.38	3.43	1.48	2.78
Tanzania, United Republic	2.10	1.46	1.06	0.86	2.68

Sources: ITC calculations based

UNIT VALUE: US$ M

TOP DESTINATIONS FOR PAKISTAN'S IMPLEMENTS

Product	Value in 2017	Value in 2018	Value in 2019	Value in 2020	Value in 2021
World	4.274	3.093	3.72	4.026	6.452
Afghanistan	0.25	0.19	0.295	0.775	1.363
Angola	0.003	0	0.357	0.158	0.838
Botswana	0.484	0.309	0.213	0.440	0.837
Nigeria	1.583	0.778	0.764	0.136	0.550
Tanzania, United Republic	0.159	0.079	0.104	0.162	0.508
Sri Lanka	0.062	0.125	0.112	0.125	0.418

Sources: ITC calculations based

UNIT VALUE: US$ M

Certifications

1.ISO 9001:2015
TUVSUD

PAKISTAN'S TOP 10 EXPORTERS OF AGRICULTURAL MACHINERY

MILLAT TRACTORS LTD

Sheikhupura - Faisalabad Rd,
Shahdara Town, Lahore

+92- 42- 37911021

0301-4321121

info@millat.com.pk

Al Gahzi Tractors Ltd.

P.O. Box 38Sakhi Sarwar Road
Dera Ghazi Khan

0300-2039159

agtl@alghazitractors.com

Fecto Belarus Tractors Ltd

18 K.M Sheikhpura Road Lahore

0300-8222220

92-21-34526637

info@fectotractors.com

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AECO EXPORT COMPANY

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Elahi Agri Industries

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ALI CORPORATION

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ELIXIR ENTERPRISES.

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8-Km Sheikhupura Road, Lahore

+92 331 4122 833

info@elixirexport.com

Green Land Engineers

Chowk Civil Hospital Daska
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